



REPORT OF NEGOTIATION

Property Address: _____

City: _____ **State:** _____ **Zip:** _____

Dates property was viewed: _____

MLS #: _____ List Price: \$ _____

Forms Completed:

| | Date | | Date |
|-------------------------------|-------|----------------------------|-------|
| Neighborhood Report | _____ | Property Assessment Cklist | _____ |
| Zoning Report | _____ | Property History Report | _____ |
| Survey Review | _____ | Property Value Report | _____ |
| Inspections Report | _____ | Estimated Closing Cost | _____ |
| Disclosure delivered & signed | _____ | | _____ |
| Other Reports | _____ | Other Reports | _____ |

Presentation of Offers:

| | Date | Presented to |
|--|-------|--------------|
| Initial offer made on: | _____ | _____ |
| 1 st counter offer made on: | _____ | _____ |
| 2 nd counter offer made on: | _____ | _____ |
| 3 rd counter offer made on: | _____ | _____ |
| 4 th counter offer made on: | _____ | _____ |
| Date contract agreed upon: | _____ | _____ |

Agent: _____

Date: _____